Capgemini | ORACLE®

BUSINESS WITH IMAGINATION

Welcome to Clarity with Cloud

CO-CREATING SUCCESS
FOR A BETTER FUTURE

GROUP STRATEGIC
INITIATIVES & PARTNERSHIPS

GAIN COMPETITIVE ADVANTAGE VIA CLARITY WITH CLOUD SERVICES

IT'S BUSINESS WITH IMAGINATION

ORACLE'S CLOUD TECHNOLOGY: OUR KNOW-HOW AND OUR CLIENTS' VISION.

Every major business function, in every major sector: Oracle's cloud technology covers all areas of the enterprise, enabling companies to lower their costs, improve their controls, increase their productivity, and make the most of every success.

Each particular business need, in each particular way: Capgemini's experience helps to shape powerful Oracle platforms and applications to suit individual circumstances, creating winning cloud solutions.

Oracle Partnership

Discover the Capgemini & Oracle Partnership

THE CAPGEMINI ORACLE PARTENRSHIP GROWS STONGER EVERY YEAR

2017

Oracle launched **Cloud Excellence Implementer** (CEI) program and we achieved the **Oracle CEI accreditation**.

2018

Achieved **Platinum Partner Level**, the highest level in the Oracle Partner Network

2020

Oracle dissolves partnership levels and introduces expertise tracks. Capgemini participates in the **Hardware tracks in the modern Oracle PartnerNetwork.**

2024 AND BEYOND

- **ERP Cloud Advisory**

- **Intelligent Cloud Operations**

- **Intelligent Restaurant Operations**

- **Transformative HR**

1995

25 years of long-standing partnership with Oracle

2011

Capgemini was one of the **first** companies to be named a **Global Diamond Partner** by Oracle

2016

The Cloud Partner Program was officially released on 1st Feb 2016. We were globally qualified for **Cloud Premier** status

DRIVING INNOVATION FOR BETTER BUSINESS BENEFITS

With global expertise in cloud services, software as a service (SaaS), Platform as a Service (PaaS), and Infrastructure as a Service (IaaS), Capgemini puts proven innovations and methodologies to work to make your cloud journey the best it can be.

We make the most of the full suite of Capgemini's Oracle Cloud Services:

- Oracle Cloud Capabilities
- Core PaaS/IaaS capabilities
- Cloud / Iaas / PaaS industry solutions

Our transformation approach rests on four key cloud solution pillars:

ERP CLOUD ADVISORY →

INTELLIGENT CLOUD OPERATIONS →

INTELLIGENT RESTAURANT OPERATIONS →

TRANSFORMATIVE HR →

KEY STRATEGIC SOLUTION: ERP CLOUD ADVISORY

BUSINESS CHALLENGE

- Are our systems too complex for the cloud business?
- Do the functionalities we need exist in the Cloud?
- What should our migration strategy be?

- How much time will it take?
- How much will it cost?
- How will it impact my people?
- What would my ROI be?

CAPGEMINI SOLUTION

ERP Cloud Advisory is an easy-to-use framework devised by Capgemini to quickly provide customers a view of cloud services fitment for their organizations. It amalgamates Capgemini's extensive expertise in Oracle Cloud solutions and a deep understanding of business process mapping. The framework works on a T-shirt sizing principle, enabled by a spreadsheet-based questionnaire that helps clients understand their Cloud migration journey in all aspects.

CUSTOMER BENEFITS

The tool uses an in-built maturity model that Capgemini has developed for each process area, and maps the customers inputs against product capabilities of the cloud. The outcome of the assessment is designed to achieve:

- Scalability to the client's needs
- Focus on the future state
- Agility to market conditions
- Actionable cloud solutions roadmap

KEY STRATEGIC SOLUTION: INTELLIGENT CLOUD OPERATIONS

BUSINESS CHALLENGE

Many businesses have Oracle technology underpinning an enterprise IT estate of established and stable application suites. Such estates often include applications with traditional monolithic architectures which do not easily lend themselves to modernization. This adds complexity, cost and time to the transformation challenge of cloud technology adoption. This can lead to a divergence of approach, whereby enterprises exploit cloud for digitalization in discrete business domains where adoption is easier, but stall digitalization in systems of record and mission critical parts of the enterprise. This duality leaves digitalization partially achieved, and dilutes the commercial and business benefits offered by cloud adoption, with TCO reduction remaining an elusive goal.

CAPGEMINI SOLUTION

Capgemini's ICON capabilities and OCI's unique technical architecture unlock a raft of cloud use-cases, with proven architectures, tools, accelerators, patterns and code artefacts to harness the power of Oracle Cloud Infrastructure:

- Capgemini 50/50 for Oracle ERP : Helps to reduce deployment effort by 50% and a production-ready environment can be realized in just 50 days.

- Oracle HPC: Provision High-Performance Compute cluster of nodes for computation and visualization, either standalone or as a burstable extension to complement an on-premise HPC platform.

- Database Consolidation : Oracle database, modernization and consolidation, and migration of non-Oracle databases.

Workload Migration: OCI is hyperscale cloud for x86 and ARM workloads, plus the Kubernetes containerization service, Oracle's accelerators for Weblogic workload migration and Oracle Verrazzanno for Open Source multicloud container orchestration.

- VMware to Cloud: Run your own VMware in the cloud, instead of running your VMs in someone else's VMware. You retain control of software versions, configuration, operation and root credentials, fully in the cloud or hybrid across the data center and cloud.

CUSTOMER BENEFITS

Extreme performance and availability, with public cloud agility and economy of scale:

- Reduce the cost and improve the performance of Oracle Applications Unlimited

- Exit the data center, modernize and transform your database estate

- Improved TCO and reduced leadtimes with a modern cloud-enabled IT Operating Model

- Workload containerization and modernization

KEY STRATEGIC SOLUTION: INTELLIGENT RESTAURANT OPERATIONS (IRO)

BUSINESS CHALLENGE

Adapting to consumers' ever-changing preferences and ever-growing need for convenience has always been a driving force of innovation in the Restaurant industry. To stay ahead in this fiercely competitive market, Growth-oriented Restaurant operators, need to streamline their "Front of the house", "Back of the House" and "Back-Office" & Support processes; all the while delighting guests by providing them with memorable experiences to turn them into repeat customers.

CAPGEMINI SOLUTION

CAPGEMINI'S IRO SOLUTION , with Oracle Fusion Cloud at its core, offers a comprehensive & integrated platform that empowers Restaurant operators to drive innovation across all aspects of their enterprise – Financials, People & Operations. Capgemini's solution offers a digital core for Quick Service and Casual Dining Restaurant Operators; a digital core that is simple yet comprehensive and that will evolve with the growing needs of Restaurant Operators. The architecture is scalable, automated, & connected enabling Restaurant enterprises to transform into what we call 'the Renewable Enterprise', an enterprise able to constantly grow and adapt.

CUSTOMER BENEFITS

Enhanced Financial Accuracy and Reporting:

The integration of POS to receivables eliminates manual errors, ensuring accurate revenue recognition and financial reporting. With a streamlined revenue cycle, and thee ability to generate real-time financial statements, clients can make informed business decisions based on reliable data.

Improved Operational Efficiency:

By automating revenue calculations and simplifying financial management, administrative burden on staff is reduced, freeing up time to focus on strategic activities, such as optimizing menu offerings, enhancing customer experiences, and expanding our brand portfolio. Operational efficiency gains result in cost savings and increased productivity.

Franchise Partner Collaboration and Satisfaction:

The integration with Franchise Partners' systems facilitates real-time data on revenue sharing & royalty payments, and automates payment collection. This transparency fosters trust, leading to increased franchisee satisfaction and loyalty.

Scalability and Futureproofing:

Clients can easily adapt to incorporate brand and outlet expansions. Oracle's continuous features + functionalities' enhancements are instantly updated on the Cloud platform, leading to a futureproof solution.

KEY STRATEGIC SOLUTION: TRANSFORMATIVE HR

BUSINESS CHALLENGE

- Outdated systems creating complexity
- Inability to attract and retain top talent
- Inability to ascertain skill gap
- Inability to plan and manage skill demand and deployment
- Lack of digital self-service and empowerment
- Complex benefits management with aggregators
- Non-standard view of HR KPI across personas
- Dependence on the best-of-breed solutions for each function

CAPGEMINI SOLUTION

Transformative HR is a transformation (with Capgemini Invent) framework to deliver a future-fit HR function supporting fluid and augmented workforces of the future. Delivering a personalized employee experience underpinned by Oracle Cloud IP:

- Capgemini IP added to our advisory services
- Fast track: Oracle Cloud HCM – Script based Rapid Implementation

- Business Process: Enhanced business process for Digital HCM
- Solutions: Digital Solutions powered by PaaS
- Testing Automation for on-going quarterly updates powered by Capgemini Cafe Test Automation
- Configuration workbooks, process maps, prebuilt integrations, prebuilt data migration tool kit

CUSTOMER BENEFITS

- Personalized HR services for employees in an engaging, intelligent, and secured way
- The HR function becomes a strategic business enabler
- Win the war for talent in a competitive global workplace
- Optimized workforce aligning roles to business goals
- Reduced manual effort and smooth customer journey by improved visibility

THE WAY
WE DO IT

Our Oracle partnership team prides itself in our ability to deliver a great customer experience.

Browse though our Customer Book of Stories to learn more about the successful implementation of our joint solutions to deliver a competitive advantage to our customers.

Capgemini-Oracle Customer experience

Click here ➡

MARKET RECOGNITION

Southern Star transforms ERP system to manage growth

Southern Star Central Gas Pipeline is dedicated to delivering innovative energy solutions through talent management, technology, and collaboration.

Read more

MARKET RECOGNITION

NRMA migrates to Oracle cloud to create a more robust infrastructure

Changing demographics and attitudes are driving new market opportunities. The National Roads and Motorists' Association (NRMA) is one of Australia's leading roadside assistance organizations and motorist advocacy bodies.

Read more

Eneco moves applications to Oracle for faster performance

By completing a migration to Oracle Sales Cloud solutions Infrastructure. This energy provider minimized business impact and cut project costs by 50%

Read more

MARKET RECOGNITION

14 WEST DRIVES GROWTH WITH FINANCIAL TRANSFORMATION

Oracle NetSuite streamlines processes and delivers tools for international expansion for this provider of cross-functional administrative services.

Read more
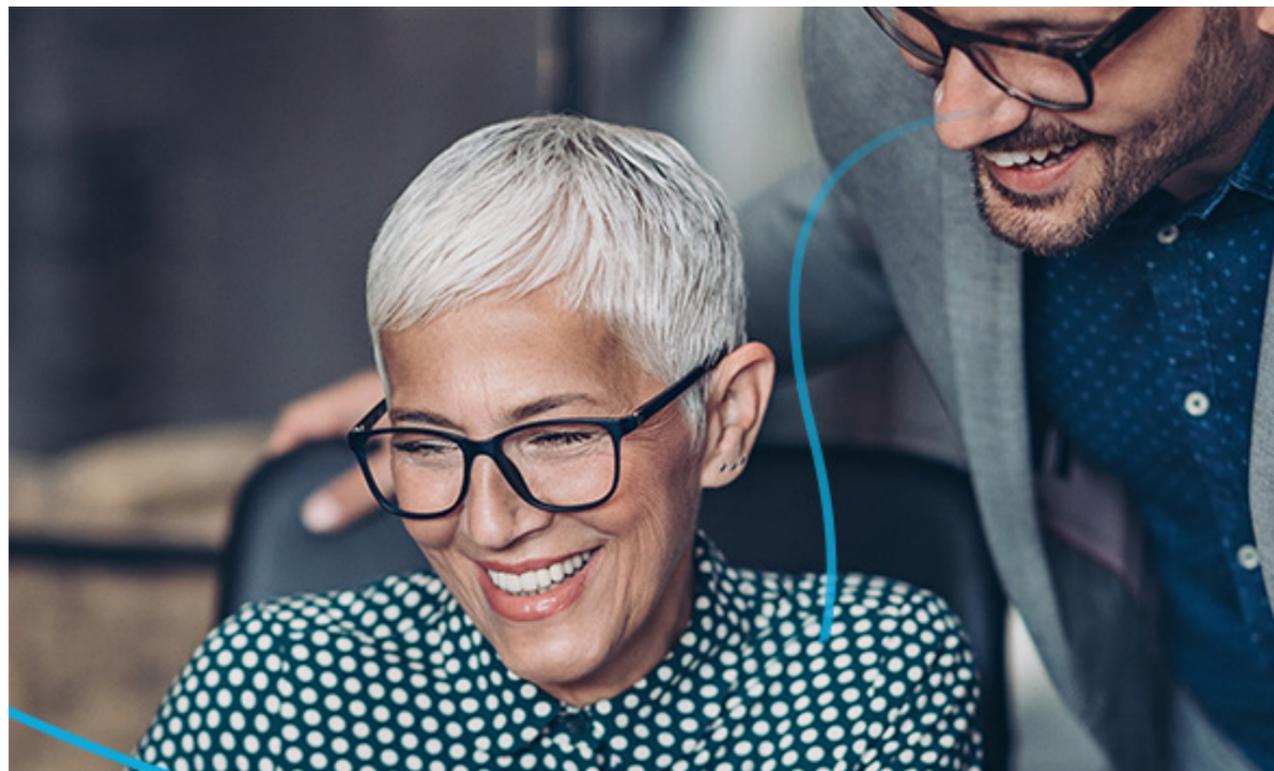
SIEMENS HEALTHINEERS TRANSFORMS ITS SALES PROCESS FOR GROWTH

With the implementation of Oracle Sales Cloud solutions, Siemens Healthineers has enabled healthcare providers to increase value on the journey towards expanding precision medicine, transforming care delivery, and improving patient experience.

Read more

MARKET RECOGNITION

Capgemini Oracle Cloud Application Services

As of August 2022

★★★★★

Gartner Peer Reviews

60%
5 star ratings

"Smoothest upgrade we've ever experienced with a cloud migration!"

"Capgemini delivered one of the best / least disruptive experiences in migrating us from OTM On-Premise to OTM Cloud."

IT Director, Consumer Goods

"Supported us to transform our colleague experience"

"Capgemini was responsive and demonstrated agility in how they worked within our changing business landscape. Our organizations worked collaboratively and always delivered the best outcome for all parties. The team was professional, experienced and quick to resolve issues."

People Director, Organisational Effectiv, Transportation Services

"Oracle Cloud Integration Delivery Expertise"

"Professional in every manner, the Capgemini team has been excellent throughout our digital transformation to Oracle Cloud."

Oracle Financials Technical Lead, Healthcare Industry

"I can recommend this Capgemini ERP Cloud Service to other clients."

"They have fantastic skilled resources in ERP Cloud and dynamically change according to the client needs."

Lead Software Engineer, Retail Industry

"Execution Experts"

"Capgemini's process was exquisite. The execution masters were unbelievably deft at navigating any personnel changes or resource shifting exercises that needed to take place. Their fundamentals are exceptional."

ANALYST SR., HR, Energy and Utilities Industry

"Capgemini, always there with the assistance needed, from start to finish."

"Although I am not part of any negotiations, their support and deployment processes are above the rest, truly outstanding. Their knowledge and willingness to help is beyond reproach."

OTM Business Support, Business Analyst, Consumer Goods

"The team is not afraid to face the users even during the hard times and show up to help."

"Being able to see as the team members were growing into their roles and taking responsibilities of the tasks, I can say my overall experience is good, also as I can see on daily basis how the team is proactive and taking care of their assigned tasks and looking for resolutions."

Service Delivery Manager, Manufacturing Industry

INDUSTRY RECOGNITION

Leader Category in Avasant's Oracle Cloud ERP Services 2022–2023 Radarview™

2022 Real IT Award for Outstanding team of the year: ERP Cloud implementation for Heathrow Airports with Oracle

Oracle Cloud Infrastructure (OCI) Partner of the Year France Award 2020

3 UK Oracle User Group Awards 2019

2 NetSuite Industry Vertical Awards 2019

2 PaaS Forum Awards and 1 IaaS Forum Award 2019

CONNECT WITH US FOR CLARITY WITH CLOUD

TAWANA DYER

Global Oracle Partner Executive

TUSHAR NIMGADE

Global Oracle Alliance Director

DAVID MOBBS

Oracle Cloud CoE (Americas)

CHRIS HOLLIES

Oracle Chief Technology Officer (UK)

ARUN DHARBAL

Oracle Practice Lead (Americas)

STEVE RICE

Oracle Practice Lead (Europe)

DHIMAN DEBNATH

Oracle Service Line Lead (ANZ)

VIJAY SHANBHAG

Global ERP Head (Financial Services)

About
Capgemini

Capgemini is a global leader in partnering with companies to transform and manage their business by harnessing the power of technology. The Group is guided every day by its purpose of unleashing human energy through technology for an inclusive and sustainable future. It is a responsible and diverse organization of nearly 350,000 team members in more than 50 countries. With its strong 55-year heritage and deep industry expertise, Capgemini is trusted by its clients to address the entire breadth of their business needs, from strategy and design to operations, fueled by the fast evolving and innovative world of cloud, data, AI, connectivity, software, digital engineering, and platforms. The Group reported in 2022 global revenues of €22 billion.

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