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## **Capgemini Selected by Distribution Leader The Patterson Companies for Major SAP® Solution-based Implementation Project**

*Project aims to increase operational efficiency and standardize business processes*

**New York, June 24, 2014 – [Capgemini](#), one of the world’s foremost providers of consulting, technology and outsourcing services, today announced that leading dental, veterinary and rehabilitation specialty distributor Patterson Companies has awarded the firm a contract worth more than \$25 million, to lead a major, next-generation implementation project of SAP® solutions. The transformation program is anticipated to enable Patterson to capitalize on short- and long-term growth abilities, utilizing a single, unified enterprise resource planning (ERP) platform.**

Capgemini was awarded the contract after a competitive vendor selection process and was recognized for its expertise in successful technology integrations across the wholesale distribution industry. Through Capgemini’s Blueprinting & Implementation Services for SAP solutions, St. Paul, Minn.-based Patterson Companies will replace a number of its legacy systems and take advantage of a global ERP platform to create a consistent operational systems foundation. Through the implementation, Patterson Companies aims to better support growth by leveraging an enterprise design that includes industry-leading practices, automates operational processes and drives informed business value across all business units.

As part of this transformation, Capgemini will leverage its proprietary DistributionPath solution, part of Capgemini’s Ready2Series<sup>1</sup>, to drive industrialized delivery of services for SAP solutions interlaced with industry-leading practices relevant to the wholesale distribution industry. With DistributionPath, mid-sized distributors can further optimize SAP solutions for various business processes, including finance, inventory, logistics, HR, marketing and CRM.

*“We were impressed by Capgemini’s reputation for strong solution delivery and will benefit from its broad suite of solutions and collaborative business practices,” said Scott Anderson, Patterson Companies, chairman and chief executive officer. “Patterson is committed to expanding our investment in information technology in order to support our strategic growth initiatives, further enhance the customer experience, and secure future productivity gains. Ultimately, we believe these investments are critical to providing Patterson with the flexibility to adjust our platform as opportunities warrant, in order to create long-term shareholder value.”*

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<sup>1</sup> Capgemini’s Ready2Series is a range of innovative, tried-and-tested Capgemini products and solutions that are focused on accelerating results with quick, affordable and low-risk implementation.

*“The Capgemini team is honored to work with Patterson and support this industry leader’s efforts in standardizing its end-to-end business processes and building a strong, scalable foundation for the future,” said Tim Bridges, Chief Executive Officer, Application Services, North America, for Capgemini. “By establishing this enterprise platform, Patterson will have the means to enhance its customer focus and accelerate its growth in an increasingly competitive global wholesale distribution marketplace.”*

### **About Capgemini**

With more than 130,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2013 global revenues of EUR 10.1 billion (more than \$13 billion USD). Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model. Learn more about us at [www.capgemini.com](http://www.capgemini.com).

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