

# H1 2018 Performance



Revenues  
**€6,467m**  
**+8% YoY cc\***

Operating Margin\*  
**10.9%**  
**+0.2 pts YoY**

Organic Free Cash Flow\*  
**€11m**  
**-€53m YoY**

## REGIONS

Revenues growth YoY cc    Operating Margin

North America	31%	<b>+17.2%</b>	<b>13.2%</b>
Rest of Europe	28%	<b>+7.9%</b>	<b>12.0%</b>
France	22%	<b>+6.1%</b>	<b>8.4%</b>
UK & Ireland	12%	<b>-5.5%</b>	<b>12.2%</b>
APAC & LATAM	7%	<b>+3.4%</b>	<b>11.7%</b>

## SECTORS

Revenues growth YoY cc

Financial Services	27%	<b>+9.3%</b>
Manufacturing, Automotive & Life Sciences	21%	<b>+8.1%</b>
Consumer Products, Retail, Distribution & Transportation	18%	<b>+19.6%</b>
Public Sector	14%	<b>+3.2%</b>
Energy, Utilities & Chemicals	11%	<b>+2.9%</b>
Telecom, Media & Entertainment	6%	<b>-2.3%</b>

Other sectors account for 3% of Group revenues

## DIGITAL & CLOUD REVENUES

**+more than 20%**  
YoY cc

Account for around  
**45%**  
of Group revenues

**BOOKINGS**  
**€6,640m**

**HEADCOUNT**  
**205,600**  
**+4.7% YoY**  
**57% offshore**

**NORMALIZED EPS\***  
**€2.75**

**-2% YoY**  
Excluding a €18 million expense recognized in H1 2018 due to the transitional impact of the tax reform in the U.S.

**RETURN TO SHAREHOLDERS**  
**€484m**

Dividend payment + Share buyback

**YoY cc:** Year-on-Year at constant currencies.

\*The terms and alternative performance measures marked with an (\*) are defined and/or reconciled in the appendix to the press release.

For more information, see the press release on <https://www.capgemini.com/results>

# Q2 2018 Performance

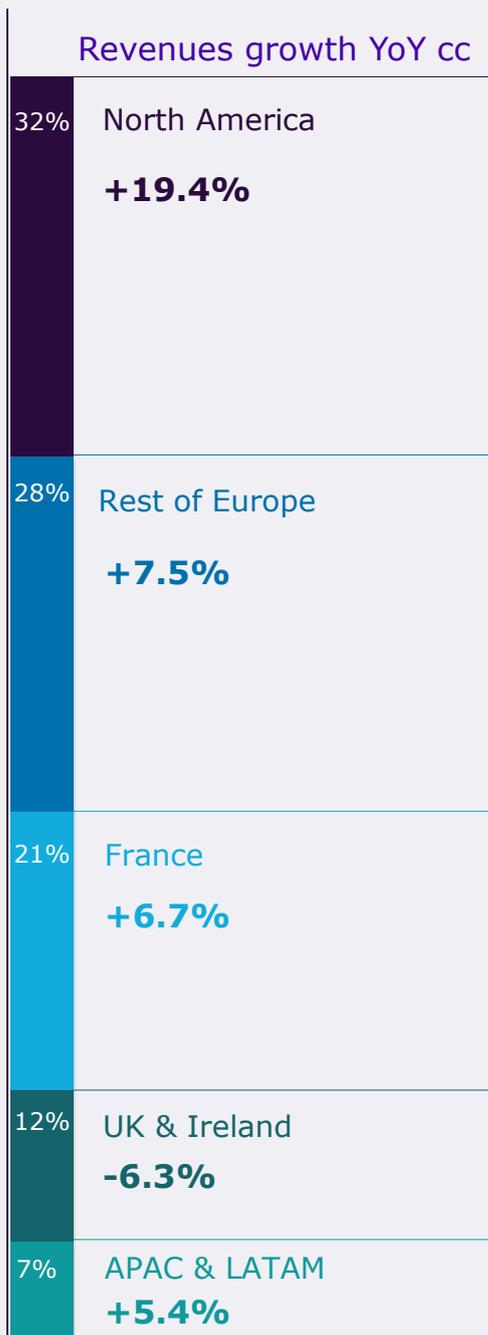


Q2 Revenues 2018

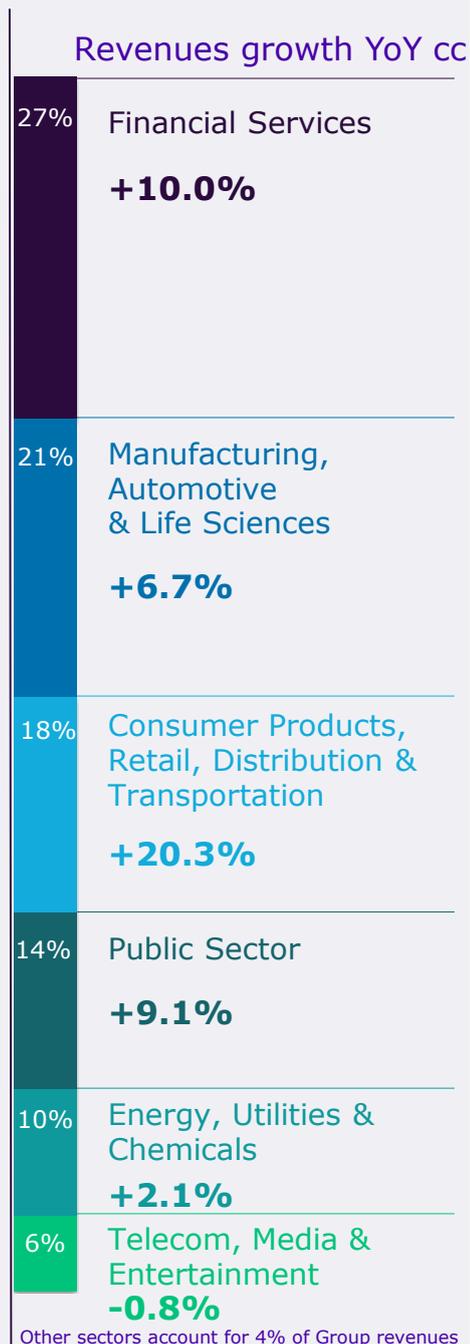
**€3,314m**

**+8.7% YoY cc\***

## REGIONS



## SECTORS



## DIGITAL & CLOUD REVENUES

**+more than 20%**  
YoY cc

Account for around  
**45%**  
of Group revenues

## BOOKINGS

**€3,446m**

## HEADCOUNT

**205,600**

+4.7% YoY  
57% offshore

**YoY cc:** Year-on-Year at constant currencies.

\*The terms and alternative performance measures marked with an (\*) are defined and/or reconciled in the appendix to the press release

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