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Capgemini launches three Oracle Engineered Systems Service Offerings

Paris, 23 September 2014, <u>Capgemini</u>, one of the world's foremost providers of consulting, technology and outsourcing services, today announced the availability of three new Oracle Engineered Systems service offerings developed in collaboration with Oracle. These service offerings enable customers to better leverage converged infrastructure to realize increased IT performance at a lower cost and with decreased risk.

With the explosion of data and the emergence of as-a-service models, organizations have increasing IT requirements to service their clients across multiple channels and secure environments, which is why they are turning more to converged infrastructure solutions like Oracle Engineered Systems. According to Gartner Inc., "Based on 2013 revenue rates, the estimated overall market for integrated systems will exceed \$6 billion in 2014, with a growth rate of 50% over the prior year".¹

To help customers better leverage the impact of these emerging technologies with services that consolidate their hardware and software and simplify their applications landscape, Capgemini has worked with Oracle to develop three service offerings that can enable customers to maximize the value of Oracle Engineered Systems:

- Platform Rationalization with Management-as-a-Service and Outsourcing
- Applications Modernization by Industry
- Database Consolidation with Big Data and Analytics

These three service offerings offer a wide range of potential benefits to customers, including lower costs, improved performance, simplified management, reduced platform risk, capacity on demand to scale to specific needs, and payment based on consumption.

Capgemini will use the new offerings to enrich its solutions for customers. It has already helped leading transportation and logistics company Azkar consolidate its systems and applications on the Oracle Exadata Database Machine to enable a pay-per-use model.

¹ Gartner, Inc.: "Magic Quadrant for Integrated Systems," Andrew Butler | George J. Weiss | Philip Dawson 16 June 2014

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Francisco Castillo, Head of Production, IT & Customer Experience at Akzar, said: "We worked with Capgemini and Oracle to design a solution leveraging Oracle Engineered Systems that allowed for the technological renovation of our platform, a change in the service delivery model, and a reduction in IT operating costs. We look forward to the value that this IT transformation will continue to bring to our organization."

Capgemini has moved its global business intelligence financial system onto the Oracle Exadata platform, which is now accessible to 99 operating units in 31 countries. As a result, Capgemini's report turnaround time has improved fourfold and report volumes have increased by 100%. Capgemini has also incorporated Oracle Engineered Systems into its intellectual property solutions, including t-Police.

Subir Dutt, SVP and Global Oracle Practice Leader at Capgemini said: "Capgemini is enriching its solution offerings with Oracle Engineered Systems and these efforts will be supported by dedicated Oracle Engineered Systems solution architects and a Capgemini Center of Excellence. In collaboration with Oracle, we are providing world-class service offerings for our customers with a host of benefits such as reducing the complexity and cost of IT infrastructure while optimizing productivity and performance."

"We are delighted that Capgemini is already working with large customers around the globe to help them realize the benefits of moving to a standardized Oracle Engineered Systems platform," said Troy Richardson, Senior Vice President, Strategic Alliances, Oracle. "Capgemini's vertical solution offerings delivered by dedicated resources will quickly ramp up the number of enterprises that can maximize the cost savings and performance improvements enabled by Oracle Engineered Systems. Oracle is looking forward to continued success with Capgemini and our customers in this prosperous market."

After working with Oracle since 1995, Capgemini was named a Diamond-level member, the highest possible ranking in the Oracle PartnerNetwork Specialized program. Achieving this status confirms Capgemini's expertise in implementing Oracle solutions and in helping customers worldwide use them to accelerate their growth. With more than 13,000 Oracle technology specialists worldwide, Capgemini has to date delivered more than 5,000 Oracle projects across all industry sectors.

About Capgemini

With almost 140,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2013 global revenues of EUR 10.1 billion. Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, <u>the Collaborative Business ExperienceTM</u>, and draws on <u>Rightshore[®]</u>, its worldwide delivery model. Learn more about us at <u>www.capgemini.com</u>.

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