

Capgemini implements Oracle Procurement Cloud to optimize business operations



The Sourcing in Procurement Cloud solution has immediately proven its value for our company. In the first auction alone we are able to save 5%! When we started implementing the Sourcing solution, the setup was easy; it was like plug and play. It is very user friendly and after only a few training sessions the entire team was able to facilitate the complete sourcing process in the cloud."

**– Chief Procurement Officer,
Latin America, Capgemini**

The situation

Capgemini worldwide interacts with over thousands of suppliers on a daily basis. Registering multiple suppliers based out of different countries was an extremely time consuming process; manual errors affected business efficiency and supplies could only be procured once the vendor was successfully registered in the system. Thus, in order to simplify the global process of 'external supplier registration' for improved efficiency, cost reduction on contracts and a streamlined negotiation process, we needed a solution that could be implemented in a short timeframe to support the urgent business needs.

In Latin America, the negotiation process needed a new and future-proof solution that could improve the business processes and at the same time provide clear and structured business intelligence capabilities.

For new suppliers seeking to do business with Capgemini North America, the successfully implemented Supplier Cloud Portal helps these suppliers to register completely in the Cloud. This portal ensures that suppliers fill in their own information following which Capgemini only needs to check and approve the supplier information in the system.

The solution

The vendor master data team located in India monitors and facilitates vendor registrations via the cloud as well. The solution helps the business address one of the key challenges for the procurement function – supplier collaboration and communication. The procurement solution was built in the most standard way possible – simple and a basic set up, completely automated, needed minimum investment, was developed in a short time frame and had a very effective outcome.

Key benefits of the solution:

- Supplier portal provided for external supplier registration
- Automated supplier approval process
- Fully online negotiation process through the system
- Extensive dash boarding and reporting overviews

The result

The sourcing application has already proved its worth by cutting down costs through negotiation processes. The first negotiations already saved 5% of costs. With the supplier portal, external suppliers need to register themselves and this prevents user errors and dramatically cuts down the time needed to register external suppliers.

The result achieved for the business is a scalable and user friendly solution with the procurement team in the middle and puts them in control when it comes to realizing their savings and way to communicate and collaborate with their suppliers.

One of the benefits of Cloud is that implementation timelines are shorter, which was really demonstrated through this project. Both Sourcing and Supplier Portals were implemented in a three months timeframe. The testing phase was completed in two weeks and we moved to production in one day.

How Capgemini IT and business worked together

This project went live with our team of four people; there was no need for huge teams with 50+ consultants to implement Procurement Cloud.

We didn't need to create major process designs or facilitate long lasting workshops to make a good start. By using the standard functional capabilities of Cloud ERP and a more agile approach we were able to quickly have a system up and running. Hosting was done by Oracle, so it is a matter of setting up the system.

A smaller team and shorter timeliness means that we had to function as all-round consultants. Every team member needed to be business focused, a tester, an implementer and a change consultant. The focus was less on IT and more on business. The team of Oracle experts acted as trusted advisors by helping and advising the business on best practices of the solution and guiding them through the implementation in a short timeframe.

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About Capgemini

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A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

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