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## **Capgemini's READYUpstream solution helps oil and gas firms increase visibility into operations and streamline processes**

***Capgemini completes four client implementations of SAP S/4HANA® to help optimize operations and accelerate time to market***

**New York, August 9, 2018 – [Capgemini](#) today showcased its leadership in capabilities for implementing SAP S/4HANA® for the energy sector by announcing the completion of the fourth successful implementation of its [READYUpstream solution](#) for upstream oil and gas firms. By adopting the READYUpstream solution, each company was able to go live with streamlined finance, accounting and operations processes in less than five months.**

*"When we started the project in September 2017, we were the first company in the upstream industry to implement SAP S/4HANA," said Ricky Pollot, Chief Accounting Officer, White Star Petroleum, LLC. "Leveraging Capgemini's READYUpstream solution, we were able to implement SAP S/4HANA in less than five months. We now have near real-time visibility into our profitability at the well level and a much better view of our costs in the field, thanks to SAP S/4HANA."*

Capgemini's READYUpstream is a cloud-based, SAP-certified solution built on SAP S/4HANA, designed to help upstream exploration and production companies become more agile. With four successful SAP S/4HANA implementations, Capgemini has become a leading SAP partner for the upstream market by helping firms increase efficiency, accelerate speed to market and achieve compliance with local regulatory requirements.

READYUpstream's joint venture, production-revenue and production-sharing accounting capabilities automate traditionally manual processes to increase reporting speed and accuracy in compliance with local regulations. By unlocking the power of SAP S/4HANA, Capgemini's customers now have near real-time visibility of well-level profitability, allowing them to make key investment decisions in a dynamic upstream market.

*"We are proud of our successful engagements with our clients to help them increase agility and capture market share in this growing sector," said Leonardo Cuneo, Energy Director, Capgemini in Mexico and Colombia. "The speed of the implementations is a testament to our experience with SAP solutions, collaboration with our clients, and the deep experience of Capgemini team members."*

As a global SAP partner, Capgemini is one of the world's largest and most experienced SAP® systems integrators, with 17,500 practitioners worldwide and over 40 years of experience. Together, Capgemini partners closely with SAP across technologies and solutions to bring innovation and transformation to organizations.

*"SAP and Capgemini have a deep history of collaborating to help upstream oil and gas firms run more effectively," said Ron Calzolari, Vice President Sales, South Region, SAP. "The latest successful implementations are a testament to Capgemini's ability to help our clients quickly realize value from SAP S/4HANA. We look forward to strengthening our partnership with Capgemini as we work together to help oil and gas companies stay ahead of what's next."*



Capgemini [was awarded](#) a 2018 SAP Pinnacle Award as "Customer Choice Partner of the Year – Large Enterprises" for its contribution to its customers' digital business transformation, which has resulted in significant business impact. The award marks an 11<sup>th</sup> consecutive win for Capgemini as an SAP Pinnacle Award recipient and the third year in a row that Capgemini has won in the Customer Choice Partner category, demonstrating its commitment to a customer-centric approach.

### **About Capgemini**

A global leader in consulting, technology services and digital transformation, Capgemini is at the forefront of innovation to address the entire breadth of clients' opportunities in the evolving world of cloud, digital and platforms. Building on its strong 50-year heritage and deep industry-specific expertise, Capgemini enables organizations to realize their business ambitions through an array of services from strategy to operations. Capgemini is driven by the conviction that the business value of technology comes from and through people. It is a multicultural company of 200,000 team members in over 40 countries. The Group reported 2017 global revenues of EUR 12.8 billion (about \$14.4 billion USD at 2017 average rate).

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### **SAP Forward-looking Statement**

Any statements contained in this document that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Words such as "anticipate," "believe," "estimate," "expect," "forecast," "intend," "may," "plan," "project," "predict," "should" and "will" and similar expressions as they relate to SAP are intended to identify such forward-looking statements. SAP undertakes no obligation to publicly update or revise any forward-looking statements. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect SAP's future financial results are discussed more fully in SAP's filings with the U.S. Securities and Exchange Commission ("SEC"), including SAP's most recent Annual Report on Form 20-F filed with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.