

OF POTENTIAL TO TRANSFORM **BUSINESS...** Current level of automation deployment among organizations experimenting with or implementing automation

Deployed pilots for some use cases

17% Deployed a few use cases at scale Developed 39% proofs of concept for some use 14%

14%

Deployed multiple use cases at scale

16%

"Reshaping the Future: Unlocking Automation's

Untapped Value" November 2018.

Testing use cases Source: Capgemini Research Institute,

Pooja Herwadkar

automations beyond proof of concept.

Head of Group Industrialization & Automation, Capgemini

To my mind, automation cannot be achieved just by having the right balance of infrastructure, technology, applications, and business processes. Your automation programme needs a team consisting of leaders, innovators and technical experts drawn jointly from across your business and within your IT department; a team that can operate and run innovation and

BUT, TODAY, ORGANIZATIONS ARE ONLY SCRATCHING THE SURFACE. Automation maturity: a national

automation at scale by country (as a % of organizations experimenting with or implementing automation)

India

15%

Netherlands

9%

Sweden

6%

Global average

16%

Utilities

14%

and sector perspective on scale

Proportion of organizations implementing

United Kingdom

16%

Germany

17%

France

21%

Proportion of organizations **Automotive** Industrial manufacturing Retail implementing 25% 15% **15%**

automation at scale- by country Public/ Consumer packaged (as a % of organizations Global average government goods manufacturinng experimenting with or 16% 25% **13%**

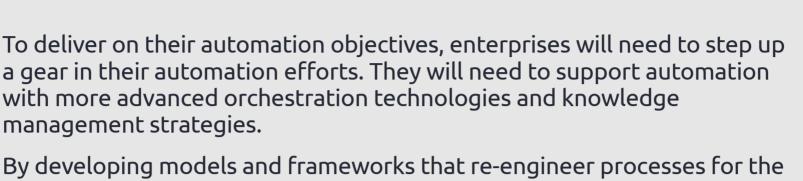
HUMANS

implementing automation)

Source: Capgemini Research Institute, "Reshaping the Future: Unlocking Automation's Untapped Value" November 2018.

AND ALTHOUGH DEPLOYMENT AT SCALE IS NOT YET COMMONPLACE, HE EXPECTATIONS ARE GREAT.

ROBOTS



with more advanced orchestration technologies and knowledge management strategies. By developing models and frameworks that re-engineer processes for the digital age, we can deliver business outcomes that are superior than could be achieved by either machines or humans on their own.



THE BOARD EXPECTS TO SEE THE BENEFITS OF AUTOMATION RIGHT ACROSS THE BUSINESS.

Source: Capgemini Research Institute, "Reshaping the Future: Unlocking Automation's Untapped Value" November 2018.

Enterprises are looking beyond RPA to true intelligent

automation by thinking in terms of business outcomes.

HFS Research, Enterprises, Escape your RPA pigeonhole today to

achieve end-to-end automation, Elena Christopher, May 31, 2019

BUT WHERE AND HOW TO START

Customer

Service/

Account

Customer

Middle Office

Experience

Management/

Source: Capgemini Research Institute, Automation Use Case Survey;

implementing automation initiatives. *Overall automation includes

CAPGEMINI'S INTELLIGENT

AUTOMATION PLATFORM

July 2018, N=705 organizations that are experimenting with or

testing, proofs of concept, pilots, few deployments at scale and

multiple deployments at scale. **Question asked was a select all

that apply: "In which of the following functions has your

organization implemented automation initiatives?"

INTRODUCING ...

Elena Christopher

\$471 billion:

The potential cost savings by 2022

automation across the automotive.

retail, utilities and manufacturing

\$149 billion:

The potential cost savings that the

utilities sector could realize over the

next five years (representing an

increase of 165% from 2017 to

sectors

2022)

through wide-scale adoption of

CAN BE CONFUSING... Predictions for the immediate and not too distant future all point in the same direction – putting your client at the heart of all operational activities will further erode organizational silos around the front, middle, and back office, leading to the emergence of

way value creation is executed.

35%

34%

31%

23%

54%

Information

Technology

supply chain

Research &

Finance &

Human

specific and back-office

END TO END

operation, seamlessly, and at scale.

Insights, automation integrated...

action-oriented

use cases

Back Office

Resource

Accounting

development

Procurement &

\$125 billion:

The potential cost savings that the

retail sector could realize over the

next five years (representing an increase of 130% from 2017 to

\$165 billion:

The potential cost savings that the

manufacturing sector (including

consumer packaged goods and industrial) could realize over the

next five years (representing an

increase of 132% from 2017 to

2022)

2022).

new, borderless, client-centric organizations that can optimize the

Sales and

Marketing

Front Office

//IT Auto-Pilot Prediction //

// Resolution // Self-healing

END TO END

...It's about time.

Recommendation

29%

37%

CIAP for Business CIAP for Application services Leveraging data driven Business KPI benchmarking // decision making Efficiency & Feeds insights to the business // Ticket Analysis // Competitiveness thanks to AI + ML Delivering Fueling Visibility insights and Sharing IT best practices and **Enabling sector** Insights & Monitoring analysis pre-built use cases

driven

Automation

Platform

Implemented across 40+ marquee customers across on-premise, cloud (private, public) and hybrid models.

Capgemini's Intelligent Automation Platform (CIAP) is an insights-driven,

purpose-built, plug and play platform that enables effective IT, application

services and business operations delivery. It enables intelligent automation

at its full potential for businesses to reap maximum vaue; across the entire

Deep Cognitive

Insights across

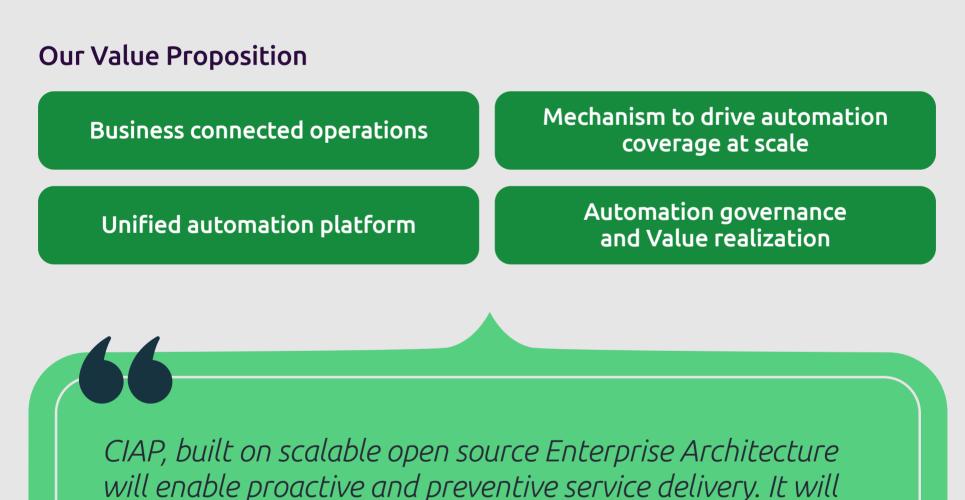
IT & Operations

Нурег-

automation

for resilience

and efficiency



enhance the SLA performance and reduce costs through

automation, elimination, and improved productivity. The

UNDERPINNING VALUE ACROSS

Repository of industry specific use cases,

enables solutions that address all industry

Intelligence enabled through the underlying

Best of Capgemini and third-party solutions

Intensified digital technological advancements

to achieve more, together, amidst hybrid ways

performance of the components.

Embedded innovation

together, driving innovation.

Industrialized Delivery

data architecture which is used to improve the

THE BUSINESS ENTERPRISE...

Business aligned

Insights driven

sectors.

is a win-win for both Bayer and Capgemini.

Madhavi Chattarki

Delivery Lead for Bayer

cloud platform bundled with AIOps will help with predictive

analytics and improved end-to-end delivery performance. This

Powered by cloud, AI-infused, real-world platform, that takes clients from limited deployments to Intelligent Automation at scale.

CAPGEMINI'S INTELLIGENT

FOR GLOBAL ENTERPRISES

Standard Digital Order Management Value Chain

Business-specific

baseline, & measure Business KPI

✓ Order to Pick cycle time

% Orders Shipped on time/early

Global Luxury Car manufacturer

MTTR for manual tasks done by Extended

Global beverage retailer

Deployment and hosting of an intelligent

Automate, Standardize to improve

70% of the workload is addressed with

Improved Customer Satisfaction with

automated Customer Onboarding

✓ Pick to Ship cycle time

Order to Ship cycle time

Level 1 Service desk

Zero Touch resolution

dispute cases

100% Schedule adherence

BPF approach to identify,

AUTOMATION PLATFORM IS

ALREADY DELIVERING RESULTS

ADMnext Business Insightful Services monitor business process &

IT for efficiency and performance providing actionable insights to

drive positive business outcomes.

IT- related

Delay is SO creation due to IDoc issues

Delay in PO created due to IDoc issues

Based on bottom-up analysis of IT

incidents, SMART AM KPI identified

■ Performance & Availability of

14 critical web services

Business Outcomes

75%

~42

Telecom Provider

Identify nearest matching solution

for an incident from the KEDB

Improved operational efficiency by ~ 13% in Incident management space

TAT on Repeat Incidents reduced by ~ 25%

An engineering and consulting company

Automate the helpdesk process to

Improved compliance, agility and

making across the business

productivity leading to better decision

Improved KO quality ~ 30%

Improved speed of

response to potential

Reduction in Outcome

Points per month

Insights on Order to

at store level

Ship Cycle time **metrics**

Future ready

of working

significantly improve the performance and monitoring solution to significantly availability of business-critical process improve operational efficiency and increase the robustness of production and 95% Improvement in TAT accelerating bottling system overall resolution time 70% High impact activities automated 5400 Hours annually saved 95% Reduction in TAT for addressing

Faster

ADDITIONAL BENEFITS....

Major IT companies like Capgemini are able to realize scale effects and have an innovative power that we want to benefit from. Daniel Hartert, Chief Information Officer at Bayer

Central support team ensuring platform availability and upgrades

50 countries. With its strong 50-year heritage and deep industry expertise, Capgemini is trusted by its clients to address the entire breadth of their business needs, from strategy

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Reduced cost adoption of ownership

About **Capgemini** Cappemini is a global leader in partnering with companies to transform and manage their business by harnessing the power of technology. The Group is guided everyday by its purpose of unleashing human energy through technology for an inclusive and sustainable future. It is a responsible and diverse organization of over 300,000 team members in nearly

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and design to operations, fueled by the fast evolving and innovative world of cloud, data, AI, connectivity, software, digital engineering and platforms. The Group reported in 2020 global revenues of €16 billion. Visit us at

accelerate the digitalization of the organization.

of reusable assets CIAP is supported by above 30,000 Automation experts worldwide

Rich repository

1. The quote from Daniel Hartert, CIO at Bayer, is extracted from a Capgemini press release marking the agreement of a partnership between Bayer and Capgemini to transform Bayer's IT landscape and to further