



- third-party vendors

Recurring interactions with

Deeper, long-term relationships

Mobility lifestyle, not products

mobility provider

> Targeted advertising from

MONETIZATION Global connected-cars market projected to reach **\$220B** by **2025**⁴

- Subscription models for ADAS
- or connectivity packages
- Third-party content via in-car multimedia systems

#Lifecycle

Improving pre-sales, sales and aftersales experiences increases customer loyalty by up to 17%⁵

Consistent and engaging customer experience across vehicle life cycle

Customer-centric service processes

Reduced customer churn

SECURING SUCCESS THROUGH PARTNERSHIPS

TALK TO CAPGEMINI TODAY

Capgemini enables clients to realize the power of connected services and get closer to their customers. Our integrated framework spans Business Strategy & Innovation, Solution Design & Development and Customer Experience & Activation. Together with our partners, we enable our clients to seamlessly navigate the complex new ecosystems and unlock the full potential of connected mobility.



Get in touch with our automotive team to kick start your innovation journey.

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¹Source: Connected Vehicle Trend Radar 2

² Source: Connected Vehicle Trend Radar 2